# DRAFT AGENDA

**Monday, MAY 24, 2010**  
Participants arrivals

**TUESDAY, MAY 25, 2010 — High-Level Meeting**  
**TRACECA ROUTES COMPETITIVENESS and TRADE FACILITATION**  
Venue: Sueno Hotels Beach – Side (Ayigürü Mevkii Sorgun-Side, Antalya – Turkey, tel.: +90 242 744 10 00)

## Morning Session

<table>
<thead>
<tr>
<th>Time</th>
<th>Activity</th>
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<tbody>
<tr>
<td>09:00-09:15</td>
<td>Participants Registration</td>
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| 09:15-10:00| **Opening Session**  
Dr. Baris TOZAR: Councellor of the Minister, TRACECA NS Representative of Kyrgyzstan (T.B.C)  
Mr Martin Kaspar: Head of Sector, DG EuropeAid Cooperation Office, Unit A.3 - Centralised Operations for Europe, the Mediterranean and the Middle East  
Mrs Svetlana Gligorovska: Policy Officer, Unit A2 International Transport & Enlargment, Directorate Mobility and Transport – DG MOVE  
Mr Zhantoro Satybaldyev: The Secretary General of the Permanent Secretariat of the Intergovernmental Commission TRACECA  
Tour De Table: Introduction Round for the Countries |

### 1. SESSION 1: TRACECA ROUTES ATTRACTIVENESS

Chair: Mr Martin Kaspar, Head of Sector, DG EuropeAid Cooperation Office, Unit A.3 - Centralised Operations for Europe, the Mediterranean and the Middle East

- **TRACECA and the Logistics Trends**, (Dr. Nina Nesterova) - How TRACECA ranks in the World Bank LPI /NELTI Study approach

- **TRAX TRACECA ROUTE ATTRACTIVENESS INDEX.**  
  Transport bottlenecks, analysis of the development of the TRACECA corridor compared to alternative routes. Criteria and data collected - What we can measure, we can improve (Dr. Ashraf Hamed – IDEA project Key Expert)
  - TRAX Components : Time / Cost / Reliability / Safety and Security,  
  - Comparison between Trans- Russia, Trans-Caucasus, Trans Turkey road born corridors (time / cost / reliability / Safety and Security)

- Country Intervention: **Turkey**, Experience in Improving Border Crossing  
  Mr. İzzet İŞIK, Head of Department in General Directorate Land Transport, MOT of Turkey

- Discussion with the Countries participants - interventions

| 11:30 11:45 | Coffee break |

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2. **International Practices in Routes Development and Recommendation to Increase TRACECA routes Attractiveness for transport operators**

Chair: Mr. Martin Kaspar, Head of Sector, DG EuropeAid Cooperation Office, Unit A.3 - Centralised Operations for Europe, the Mediterranean and the Middle East

Country Intervention: **Azerbaijan**, representative of the Azeri Ministry of Transport (TBC)

- TRADE FACILITATION - Best Practice in Corridor Management (Rene Meeuws)
- IRU initiatives on development of road transport linkages in Eurasia (NELTI and MHI) (Igor Rounov, Under Secretary General of the IRU Permanent Delegation to Eurasia)
- Recommendations for improvements of attractiveness based on TRACECA IGC Strategy (Dr. Ashraf Hamed – IDEA project Key Expert)
- Discussion with the participating countries

13:00 : 14:00  
Lunch

3. **Putting Recommendation to Work- Improving TRACECA corridors (Wrap Up Session)**

Chair: Mr. Martin Kaspar, Head of Sector, DG EuropeAid Cooperation Office, Unit A.3 - Centralised Operations for Europe, the Mediterranean and the Middle East

- Country Intervention: **Georgia**, representative of the Georgian Ministry of Transport (TBC)
- Country Intervention: **Iran** – Dr. Sh. Afandizade deputy minister of road and transportation of Iran and h National Secretary of the PS IGC TRACECA in the Islamic Republic of Iran
- Enabling Framework for private investments (Prof. Hans Alfen IDEA Short Term Expert)
- Legal Framework for TRACECA route attractiveness (Dr. Udo Witulski – IDEA team leader)
- Road Map for implementation of the Actions (Dr. Ashraf Hamed – IDEA project Key Expert) Use of ‘pilot projects’ implementation schemes under the auspices of the Governments of TRACECA participating countries, development of route chains, application and development of business initiatives within the corridor.

Summing up, adopting the Declaration of the Conference

14:00 : 15:00  
Coffee break

**TUESDAY, MAY 25, 2010 —**

Wrapping-Up Seminar on results and outstanding issues of Developing International Logistics Centers along the TRACECA corridor

4. **Presentation of the results achieved by the TRACECA project: achievements, open issues and results to be achieved**

Chair: Mr. Martin Kaspar, Head of Sector, DG EuropeAid Cooperation Office, Unit A.3 - Centralised Operations for Europe, the Mediterranean and the Middle East

- Logistics in Western NIC and the Caucasus / Mr Andreas Schoen, Team Leader of the ILC in Western TRACECA Project
- Logistics in Central Asia / Mr Tom Kennedy, Team Leader of the ILC in Central Asia Project
- Country Intervention: Experience with development of logistics centers other TRACECA countries - (National Secretaries (Bulgaria, Romania and Turkey)
- Discussion with the participants countries

All NS TRACECA (Armenia, Azerbaijan, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Turkey and Azeri)
### Wednesday, May 26, 2010

**Continuation of Seminar on results and outstanding issues of developing International Logistics Centers along the TRACECA corridor**

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<th>Time</th>
<th>Event</th>
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<tr>
<td>9:00 – 11:00</td>
<td><strong>5. Creating a network: Integration of the TRACECA ILC network into the overall transport and logistics infrastructure</strong>&lt;br&gt;Chair: Mr Rodrigo Vila De Benavent, Head of Unit of A2 – DG MOVE&lt;br&gt;   - Country Intervention: Ukraine, representative of the Ukrainian Ministry of Transport (TBC)&lt;br&gt;   - Mr Hannes Rueger, Key Expert, ILC Western TRACECA project&lt;br&gt;   - Mr Sorin Honc, Key Expert, ILC Central Asia project&lt;br&gt;Discussion with the countries participants</td>
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<td>11:00 – 11:30</td>
<td><strong>6. Financing the creation of a network of TRACECA ILC: possible PPP schemes and sources of financing</strong>&lt;br&gt;   - Mr Alastair Clyne, ILC Central Asia&lt;br&gt;   - Mr John Standingford, ILC Western TRACECA project&lt;br&gt;Discussion with the countries participants</td>
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**TRACECA Infrastructure Working Group Meeting**

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<tr>
<td>11:30 – 11:45</td>
<td><strong>Opening Session</strong>&lt;br&gt;Welcome addresses and the aim of the meeting**&lt;br&gt;Mr Zhantoro Satybaldyev, The Secretary General of the Permanent Secretariat of the Intergovernmental Comission TRACECA&lt;br&gt;Mr Rodrigo Vila De Benavent, Head of Unit of A2 – DG MOVE</td>
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<td>11:45 – 12:30</td>
<td><strong>7. Results of the Project Prioritization - Dr Ashraf Hamed, Key Expert, TRACECA IDEA Project</strong>&lt;br&gt;   - Agreed TRACECA project Priority list (Results of Tbilisi / Almaty)&lt;br&gt;   - Country Intervention: Romania, Dr. Ionut Jordache, Romanian National Secretary. New TRACECA momentum, responsibilities and future challenges&lt;br&gt;   - Updated TRACECA MAP and Routes Dr. Udo Witulski, Team Leader, TRACECA IDEA Project</td>
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<td><strong>8. The road to Investment forum, Getting the project ready</strong>&lt;br&gt;Detlef Pulsack, Key Expert, TRACECA IDEA Project</td>
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**Country Intervention: Lithuania**<br>Improving security along transport corridors<br>(Mr. Vytautas Nauduzas, Representative of the Ministry of Foreign Affairs)
• Taking your project to the investment forum. How IDEA project will work with the countries on preparing the projects for the Forum

9. Presentation of Investment Projects by TRACECA TEAM LEADERS

- MoS – Country Intervention: TBC
- TRACECA Logistics Projects - country interventions: TBC

13:00 : 14:00 Lunch

Afternoon Session
TRACECA Infrastructure Working Group

10. TRACECA Technical Tools

Chair: Mr Rodrigo Vila De Benavent, Head of Unit of A2 – DG MOVE

TRACECA Traffic Forecast Model - Presentation

- Network Model
- Base Year Results
- Areas of application of the model
- Ownership / Participatory approach of model validation and forecast scenarios
- Training concept for interested member countries

Countries feedbacks

- TRACECA Web Site Re-launch –
  TRACECA Permanent Secretariat / Representative of Turkey

Countries feedbacks

- TRACECA GIS on line database
  - Current State of development
  - Establishing TRACECA GIS Experts Group

Feedback from the countries

15:00 – 15:15 Coffee break

15:15 – 16.30 Plenary Discussion on Investment Forum approach (moderated by: Detlef Pulsack, Key Expert, TRACECA IDEA Project)

Countries inputs on the discussion

20.00 Dinner at the hotel

THURSDAY, MAY 27, 2010 – PERMANENT SECRETARIAT IGC MEETING, WG SESSION ON COMPETITIVENESS, IDEA QUESTION AND ANSWER SESSION (Country by country)

Morning Session
Permanent Secretariat IGC Meeting and parallel WG session on competitiveness

9:30- 10:00 Opening Session

Welcome addresses and the aim of the meeting
<table>
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<tr>
<th>Time</th>
<th>Meeting of the Permanent Secretariat of the IGC TRACECA – first session Room 1</th>
<th>WG session on Competitiveness Room 2</th>
<th>Preparation for the Investment Forum With the country’s infrastructure expert</th>
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<tr>
<td>10:00-11:15</td>
<td>1. Financial issues.</td>
<td>Final reads of the Protocol on preferential terms and discounts</td>
<td>Question and Answer Session Country By Country</td>
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<td>Armenia - English.</td>
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<td>Georgia - English.</td>
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<td>11:15 – 11:30</td>
<td>Coffee break</td>
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<tr>
<td>11:30 – 12:00</td>
<td>WG session on Competitiveness / Room 2</td>
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<td>Signing of the Protocol (by the representatives of rail, maritime, Sea ports administration and shipping companies)</td>
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<td>12:00 – 13:00</td>
<td>Lunch</td>
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<td>13:00-15:15</td>
<td>3. Agreement on the Development of Multimodal Transport TRACECA of 16 June 2009 (information on the activities carried out by the Parties, availability for signing or accession to it by the Parties, domestic procedures on ratification of the Agreement).</td>
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<td>4. Monitoring of observance by the MLA Parties of the decisions of the IGC TRACECA (information of the Parties on the activities in accordance with the recommendations of the PS IGC TRACECA Meeting of 25 September, 2009, Brussels).</td>
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<td>5. Issues of reform of TRACECA institutions (discussion of endorsement process of the Concept of Reform of the IGC TRACECA Institutions in the MLA Parties and discussion of drafts regulatory documents).</td>
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<td>6. On increasing the competitiveness of the TRACECA corridor (summing up the WG outcomes on increasing the competitiveness of 23 February 2010, in Sofia, the Republic of</td>
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Bulgaria, information of the Parties on the implementation of the Concept for Development of International Road Traffic along the Transport Corridor TRACECA).

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<tr>
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<tr>
<td>15 15 – 15 30</td>
<td><strong>Coffee Break</strong></td>
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<td>15 30 : 16:30</td>
<td>7. TRACECA Database (GIS), transport model, new TRACECA web-site (information and proposals of the IDEA Project).</td>
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<td>8. Preparation for the forthcoming Eighth IGC TRACECA Meeting (Information of the host Party, the Republic of Moldova)</td>
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<td>20:00</td>
<td><strong>Dinner</strong></td>
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**Continuation Preparation for the Investment Forum (Q&A Session)**

- Moldova: Russian.
- Romania: English.
- Kyrgyzstan: Russian.
- Iran: English.