



**LOGISTICS PROCESSES AND MOTORWAYS OF THE SEA II
REGIONAL MEETING OF LOGMOS PROJECT FOR THE COUNTRIES OF CAUCASUS,
CASPIAN SEA REGION AND CENTRAL ASIA
TBILISI, 3 - 5 OCTOBER 2011**

AGENDA

Global objective of the workshop:

Promotion of the EC technical assistance to the transport sector in the TRACECA region

Facilitation to establishment of the TRACECA corridor based on a network of logistics centres (ILCs) and a network of motorways of the sea (MoS)

Encouraging dialogue and regional cooperation within TRACECA intermodal transport and logistics dimensions

Specific objectives of the workshop:

Summary of the results achieved by the former MoS and ILCs Western TRACECA projects in Caucasus, Caspian Sea region and Central Asia

Presentation of the 'LOGMOS' project and its place within the frame of the EU transport policy

Proposed methodology for reaching the targets set to the project

Adoption of a working procedure, scheduled action-plan and performance indicators by and between the stakeholders of the existing MoS and ILCs pilot projects with the support of the 'LOGMOS' team

Host: EC funded project "Logistics Processes and Motorways of the Sea II"/Regional ENPI East

3 – 5 OCTOBER 2011, MONDAY- WEDNESDAY

LOCATION: Tbilisi Georgia

Venue: Radisson Blu Iveria Hotel,

Meeting room 6

Rose Revolution Square 1, 0108, Tbilisi Georgia

Tel.: +995 32 2 402 200

Fax: +995 32 2 402 201

Contacts of Event Coordination Team:

Yulia Usatova (technical matters, financial settlements) +49 151/526 30 272

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Local Tbilisi phone numbers of the project team + (995) 557 115 986 / + (995) 557 115 873



2 OCTOBER 2011
Arrival of participants
Free time

3 OCTOBER 2011, MONDAY
DAY ONE

Venue: Radisson Blu Iveria Hotel, Meeting room 6
Rose Revolution Square 1, 0108, Tbilisi Georgia
Tel.: +995 32 2 402 200 / Fax: +995 32 2 402 201



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| 10:00 – 10:30 | Workshop opening and welcome by the Ministry of Economy and Sustainable Development of Georgia <i>Georgi KARBELASHVILI, Deputy Minister, TRACECA National Secretary</i> |
| | Welcome by the Representatives of the European Commission <i>Carmen FALKENBERG, Head of Sector European Commission, DG DEVCO, Unit A.3 – Centralized Operations for Europe, the Mediterranean and the Middle East</i> |
| | Welcome by the Representatives of the European Union Delegation to Georgia <i>Michel JAMBOU, Programme Manager, Transport Sector</i> |
| | Welcome and presentation of the purpose of the meeting and adoption of agenda <i>Andreas SCHOEN, Team Leader of the Logistical Processes and Motorways of the Sea II</i> |
| | Technical explanation on the format of the meeting <i>Yulia USATOVA, Key Expert III of the Logistical Processes and Motorways of the Sea II</i> |

SESSION 1

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| 10:30 – 12:30 | <p>Methodology for the Achievement of ‘LOGMOS’ Targets</p> <p>Chair: Carmen FALKENBERG, Head of Section European Commission, DG DEVCO, Unit A.3 – Centralized Operations for Europe, the Mediterranean and the Middle East</p> <p>Co-chair: Andreas SCHOEN, TL LOGMOS</p> |
| 10:30 – 10:45 | <p>Presentation of the general objectives and expected results of the new ‘LOGMOS’ project based on the results achieved by the former Motorways of the Sea for the Black Sea and the Caspian Sea and ILCs Western TRACECA projects in TRACECA</p> |
| | <i>Andreas SCHOEN, TL, LOGMOS</i> |
| 10:45 – 11:00 | <p>LOGMOS Existing projects and working groups</p> <p>Action Plans on follow up of the previous MOS and Logistics Projects</p> <p><i>Michel GUERIoT, KE II, LOGMOS</i></p> |
| 11:00 – 11:15 | Discussion and feedback |
| 11:15 – 11:45 | Coffee Break |
| 11:45 – 12:00 | <p>Methodology for the achievement of ‘LOGMOS’ targets in the regions of Caucasus, Caspian Sea and Central Asia</p> <p>LOGMOS Time-tables and milestones</p> <p><i>Andreas SCHOEN, TL LOGMOS</i></p> |
| 12:00 – 12:15 | <p>LOGMOS Approach and Event Schedule</p> <p><i>Yulia USATOVA, KE III</i></p> |
| 12:15 – 12:30 | Discussion and feedback |
| 12:30 – 14:30 | Lunch hosted by the Project at Hotel Radisson Iveria |

SESSION 2

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| <p>14:30 – 17:15</p> | <p>‘LOGMOS’ Targets within TRACECA project identification</p> <p>Chair: Carmen FALKENBERG, Head of Section European Commission , DG DEVCO, Unit A.3 – Centralized Operations for Europe, the Mediterranean and the Middle East</p> <p>Co-chair: Andreas SCHOEN, TL LOGMOS</p> |
| <p>14:30 – 15:00</p> | <p>‘LOGMOS’ targets in new projects’ identification</p> <ul style="list-style-type: none"> • Criteria list • Assessment procedure • Selection <p><i>Michel GUERIoT, KE II, LOGMOS</i></p> <p>Discussion and feedback</p> |
| <p>15:00 – 15:30</p> | <p>Development of Pre – Arrival Exchange Information System (PAEIS) in Ukraine, Moldova and Belarus as a best practice of C2C: Cooperation on Transit</p> <p><i>Vadim TURDZELADZE, Senior Expert, EU-Funded “Support to the Integration of Ukraine in the Trans-European Transport Network, TEN-T” Project</i></p> <p>Discussion and feedback</p> |
| <p>15:30 – 16:00</p> | <p>Presentation of the Revenue Service of Georgia on reform in Customs</p> <p><i>representative of Revenue Service of Georgia</i></p> |
| <p>16:00-16:15</p> | <p><i>Questions and answers</i></p> |
| <p>16:15 – 16:30</p> | <p>Coffee break</p> |
| <p>16:30 – 16:45</p> | <p>Logistics Centres in Turkey</p> <p><i>Yilmaz Asım OZALP</i></p> <p><i>Expert, Undersecretariat For Maritime Affairs</i></p> <p>- Questions and answers</p> |
| <p>16:45 – 17:00</p> | <p>UTICAD Presentation</p> <p><i>Hacer UYARLAR, Secretary General of UTIKAD</i></p> <p>Questions and answers</p> |
| <p>17:00-17:15</p> | <p>UND “TRANS-CASPIAN PROJECT”</p> <p>A new prospect for cooperation between Georgia, Azerbaijan and Turkey in road transportation</p> |

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| | <i>Burak ÇIGA, UND</i> |
| 17:15 – 17:45 | Wrap up of the introductory day and settlement of agenda for the day 2 <i>Andreas SCHOEN, TL LOGMOS</i> |
| From 17:45 | Consultations with the project team upon request / free time |
| 19:00 | Departure to the welcome dinner Gathering at the hotel lobby – bus transfer to Tsikvisi (Mill) Restaurant |
| 19:30 on | Welcome Dinner at Tsikvili Restaurant Digomi, Beliashvili Str. Tbilisi, Georgia Tel.: + 995 322 53 0797 |
| Upon group agreement | Bus transfer to the hotel |



4 OCTOBER 2011, TUESDAY

DAY TWO

Venue: Radisson Blu Iveria Hotel, Meeting room 6

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SESSION 3

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| 09:00-11:00 | <p>LOGMOS Stakeholder presentations – port development and containerisation trends</p> <p>Chair: Carmen FALKENBERG, Head of Section European Commission, DG DEVCO, Unit A.3 – Centralized Operations for Europe, the Mediterranean and the Middle East</p> <p>Co-chair: Andreas SCHOEN, TL LOGMOS</p> |
| 09:00-09:15 | <p>Welcome by Permanent Secretariat of the IGC TRACECA</p> <p><i>Eduard BIRIUCOV, Secretary General</i></p> <p>Introduction of the session and agenda – by Andreas Schoen, TL LOGMOS</p> |
| 09:15-09:30 | <p>Presentation of the Poti Port container terminal</p> <p><i>Zviad CHKHARTISHVILI, Head of Marketing Department</i></p> <p>Questions and answers</p> |
| 09:30-09:45 | <p>Presentation of the port of Batumi by</p> <p><i>Iliia TSIVADZE, Commercial Manager</i></p> <p>Questions and answers</p> |
| 09:45-10:00 | <p>Presentation of the Batumi International Container Terminal by</p> <p><i>Ketevan ORAGVELIDZE, Marketing Manager</i></p> <p>Questions and answers</p> |
| 10:00-10:30 | <p>Presentation of the Georgian Railway and GR Transcontainer by</p> <p><i>Grigol JINCHARADZE, Freight Transportation Deputy Director, Ltd Georgian Railway</i></p> <p><i>Mirza DOLIDZE, General Director, Ltd Georgian Railway, Transcontainer</i></p> <p>Questions and answers</p> |
| 10:30-10:45 | <p>Wrap up of the session by LOGMOS Team</p> |
| 10:45 – 11:00 | <p>Coffee break</p> |

SESSION 4



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| 11:00 – 13:00 | Technical Session on Action Plan BT Poti - Tbilisi – Baku and Trade Facilitation Aspects Chair: Co-chair: Andreas SCHOEN , TL LOGMOS Co-chair: Michel GUERIoT , KE II, LOGMOS |
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Participation is obligatory for the delegates of Azerbaijan and Georgia, Armenia and representatives of the PS

Other delegations are welcome to attend

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| | Objectives of the session : <ul style="list-style-type: none"> • establishment of the action plan task force • elaboration on next steps needed to implement the action plan • suggestions on practical actions to start mitigate the problems • decision on format of project presentation with the action plan • decision basis for investment forum presentation / on content of the project <p>Introduction of the purpose of the session <i>Andreas SCHOEN, TL LOGMOS</i></p> <p>Introduction of the Tentative Action Plan <i>Michel GUERIoT, KE II, LOGMOS</i></p> |
| | All participants – interactive discussion and comments of action plan for the task force |
| 12:45-13:00 | Brief conclusions of the session <i>Andreas SCHOEN, TL LOGMOS</i> |

13:00 – 15:00 Lunch hosted by the Project at the Radisson Hotel for all participants

SESSION 5



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| 15:00 – 16:30 | Technical Session on Action Plan Tbilisi ILC Chair: Andreas SCHOEN , TL LOGMOS Co-chair: Michel GUERIoT , KE II, LOGMOS |
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Participation is obligatory for the delegates of Georgia and representatives of the PS

Other delegations are welcome to attend

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| | <p>Objectives of the session :</p> <ul style="list-style-type: none"> • establishment of the action plan task force • elaboration on next steps needed to implement the action plan • decision basis for investment forum presentation / as a core project or as an additional project |
| | <p>Introduction of the purpose of the session <i>Andreas SCHOEN, TL LOGMOS</i></p> <p>Introduction of the Tentative Action Plan <i>Michel GUERIoT, KE II, LOGMOS</i></p> |
| | <p>All participants – interactive discussion and comments of action plan for the task force</p> <p>Brief conclusions of the session <i>Andreas SCHOEN, TL LOGMOS</i></p> |
| 16:15 – 16:30 | Coffee break |

SESSION 6



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| 16:30 – 18:00 | Technical Session on Action Plan Baku ILC Chair: Andreas SCHOEN , TL LOGMOS Co-chair: Michel GUERIoT , KE II, LOGMOS |
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Participation is obligatory for the delegates of Azerbaijan and representatives of the PS
Other delegates are welcome to attend

Objectives of the session:

- establishment of the action plan task force
- elaboration on next steps needed to implement the action plan
- decision basis for investment forum presentation / as a core project or as an additional project

17:30 – 18:00 Conclusions of the session

FREE TIME



5 OCTOBER 2011, WEDNESDAY

DAY THREE

Venue: Radisson Blu Iveria Hotel, Meeting room 6

Rose Revolution Square 1, 0108, Tbilisi Georgia

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SESSION 7



PARTICIPATION IS OBLIGATORY TO ALL DELEGATIONS

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| <p>09:00-10:30</p> | <p>Presentations of the Stakeholders on New LOGMOS Initiatives in Azerbaijan, Armenia, Georgia and Central Asia focus on RO-RO, containerisation, logistics initiatives, hinterland connections and interactions with TRACECA countries Chair: Carmen FALKENBERG, EC Co-Chair: Andreas SCHOEN, TL LOGMOS</p> |
| <p>09:00 – 09:15</p> | <p>Introduction of the session and agenda – by Andreas Schoen, TL LOGMOS</p> |
| <p>09:15 – 09:30</p> | <p>Containerisation trends in Central Asia and Caspian Region by CMA <i>Selim MAKZUME</i> CMA-CGM General Manager for Caucasus</p> |
| <p>09:30 – 09:45</p> | <p>Port of Baku <i>Akif MUSTAFAYEV, National Secretary of IGC TRACECA in Azerbaijan</i> Actual Status of Baku Alyat - Questions and answers</p> |
| <p>09:45-10:00</p> | <p>Port of Aktau and logistics in Aktau <i>Dauren KUTPANBAYEV, First Deputy Director</i> New Development of the Aktau port relevant to MOS project initiatives - Questions and answers</p> |
| <p>10:00 – 10:15</p> | <p>Transport Logistics Hub Khorgoz – Eastern Gate of Kazakhstan <i>by Azhar Keledbaeva</i> - Questions and answers</p> |

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| 10:15-10:30 | <p>ILC in Navoi</p> <p><i>Kamol SHARAKHMEDOV, Expert of the National TRACECA Committee, Uzbekistan</i></p> <p>The Present Status of Development of the ILC in Navoi</p> <p>- Questions and answers</p> |
| 10:30-11:00 | Coffee break |
| 11:00 – 11:15 | <p>ILC in Osh</p> <p><i>Manas RAIMAKHUNOV, Chief expert, Road and Railway Transport Department, MoT</i></p> <p>The Present Status of Development of the ILC in Osh</p> <p>Questions and answers</p> |
| 11:15 – 11:30 | <p>ILC in Nijniy Pjanj</p> <p><i>Nimatullo SOHIBOV, Deputy Director SUE “NI and FDI” MoT RT (+1)</i></p> <p>The Present Status of Development of the ILC in Nijniy Pjandj</p> <p>Questions and answers</p> |
| 11:30-11:45 | <p>Railway Kolkhoz-Abad – Nijniy Pjand</p> <p><i>Rustam ISHAN-KHODJAEV, Chief Specialist of the Land Transport Department, MOT</i></p> <p>Questions and answers</p> |
| 11:45 – 12:00 | <p>South Caucasian Railway Presentaiton</p> <p><i>Vage DAVTYAN, South Caucasiam Railway</i></p> |
| 12:00-12:15 | Wrap up of the session |
| 12:15 – 14:00 | Lunch at the Hotel Radisson |

SESSION 8

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| 14:00 – 15:30 | Presentation of the action plans for ILC in Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan, Uzbekistan and Armenia Chair: Andreas SCHOEN, TL LOGMOS Co-Chair: Michel GUERIoT, KE II, LOGMOS |
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Participation is obligatory for the delegates of Armenia, Turkmenistan, Kazakhstan, Turkey, Tajikistan, Uzbekistan and representatives of the PS

Other delegates are welcome to attend

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| | Approach of the LOGMOS Team towards ILCs in landlocked countries Interactive discussions Wrap up of the session |
| 15:30 – 15:45 | Coffee Break |

SESSION 9

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| 15:45 – 17:30 | Technical Session on Action Plan Caspian MOS Baku- Aktau - Turkmenbashi Chair: Michel GUERIoT, KE II, LOGMOS Co-Chair: Andreas SCHOEN, TL LOGMOS |
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Participation is obligatory for the delegates of Azerbaijan, Turkmenistan, Kazakhstan, Turkey, representatives of the PS

Other delegates are welcome to attend



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| | Objectives of the session: <ul style="list-style-type: none"> • establishment of the action plan task force • elaboration on next steps needed to implement the action plan • conclusions |
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SESSION 10 – CLOSING SESSION

Venue: Radisson Blu Iveria Hotel, Meeting room 6

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| 17:30 – 18:00 | Adoption of the conclusions of the meeting |
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PARTICIPATION IS OBLIGATORY TO ALL DELEGATES

5 - 6 OCTOBER 2011

Departure of the participants according to the schedule

NOTE: 6 October continuation of the PS IGC TRACECA Meeting for the National Secretaries and Expert Working Group on competitiveness of combined railway and maritime transportation on TRACECA.

The participation is obligatory for the invited parties. The programme of the event was announced by the PS IGC TRACECA.